Corporate Watch

MODULE 5:

MAPPING INDUSTRIES AND SUPPLY CHAINS

AIMS OF THIS SECTION

- To gain an understanding of why it is useful to map a supply chain or industry overview.
- To gain an understanding of where industry information can be practically gathered from.
- To understand the complexity of supply chains in a global capitalist system.
- To know where to find UK Export and Import Licenses.

WHY IS IT USEFUL TO UNDERSTAND INDUSTRIES AND SUPPLY CHAINS?

- No company can be viewed in isolation they are all part of broader capitalist systems.
- It can be useful for organisers to understand wider industries that companies operate in to make more strategic decisions about how to achieve the change they want.
- By mapping an industry and its supply chains, it may be possible to identify vulnerabilities and points of leverage.

INDUSTRY INSIGHT

- Where do people in the industry hang out?
- How do they communicate and share news with each other?
- What are their regular events?
- Where is research undertaken?
- Who are the leaders in the field?
- How are contracts awarded?



INDUSTRY INSIDERS

- One of the best things you can do is speak to someone (ideally sympathetic) with experience within an industry.
- Industry insiders tell outsiders what really goes on behind the scenes, so that they can take advantage of that knowledge.
- Often different information to that which is publicly shared.



INDUSTRY EVENTS

- Attending industry events are one of the best ways to get intelligence about an industry.
- You may be able to get information on key industry players, trends, companies and individuals.
- People are there to share information abundantly.



DSEI arms fair

ATTENDING INDUSTRY EVENTS

- Your aim is to blend in and 'be grey'.
- Large events are good for anonymity.
- Smaller events are better for extra access and trust with individuals.





EXAMPLE: CARDIFF ARMS FAIR





INDUSTRY WEBSITES AND MAGAZINES

- Nearly every industry will have a trade journal that shares news, events, research etc. These can be a goldmine of information!
- Similarly, there will be trade websites, forums and newsletters that are worth subscribing to.



INDUSTRY FOCUSED GROUPS

- It is always worth talking to people that have been campaigning around an industry long-term.
- Many industries have groups particularly focused on them e.g. Electronics Watch.



Improving working conditions in the global electronics industry

BUSINESS TO BUSINESS SOURCES

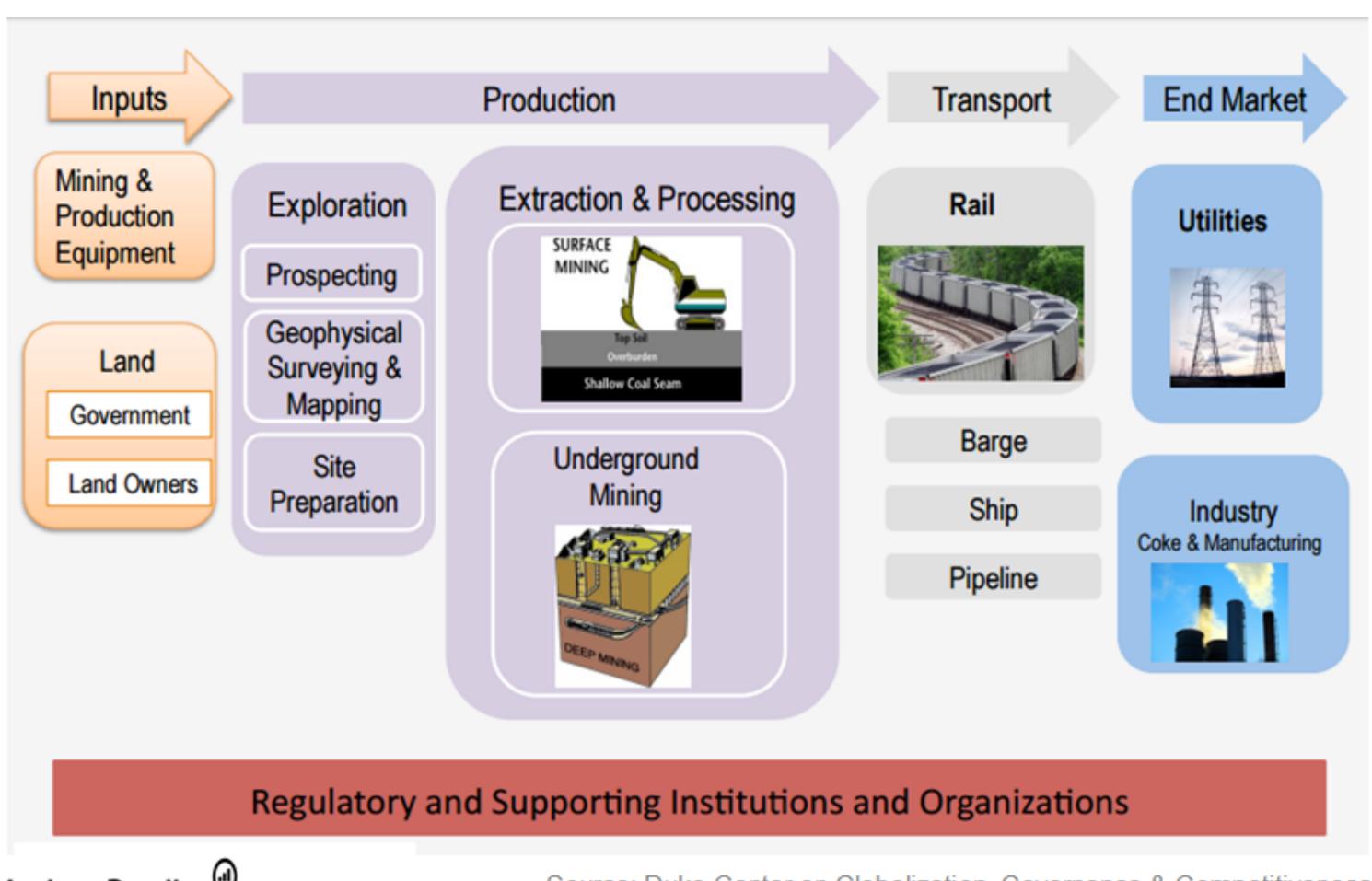
- Business media
- Business Databases
- Directories
- Market Research
- Business sources: https://corporatewatch.org/business-to-business-sources/
 sources/
- Industry sources: https://corporatewatch.org/sources-industry-bodies/

UNDERSTANDING SUPPLY CHAINS

- A supply chain is a network between a company and its suppliers to produce and distribute a specific product or service.
- The entities in the supply chain include producers, vendors, warehouses, transportation companies, distribution centres, and retailers.



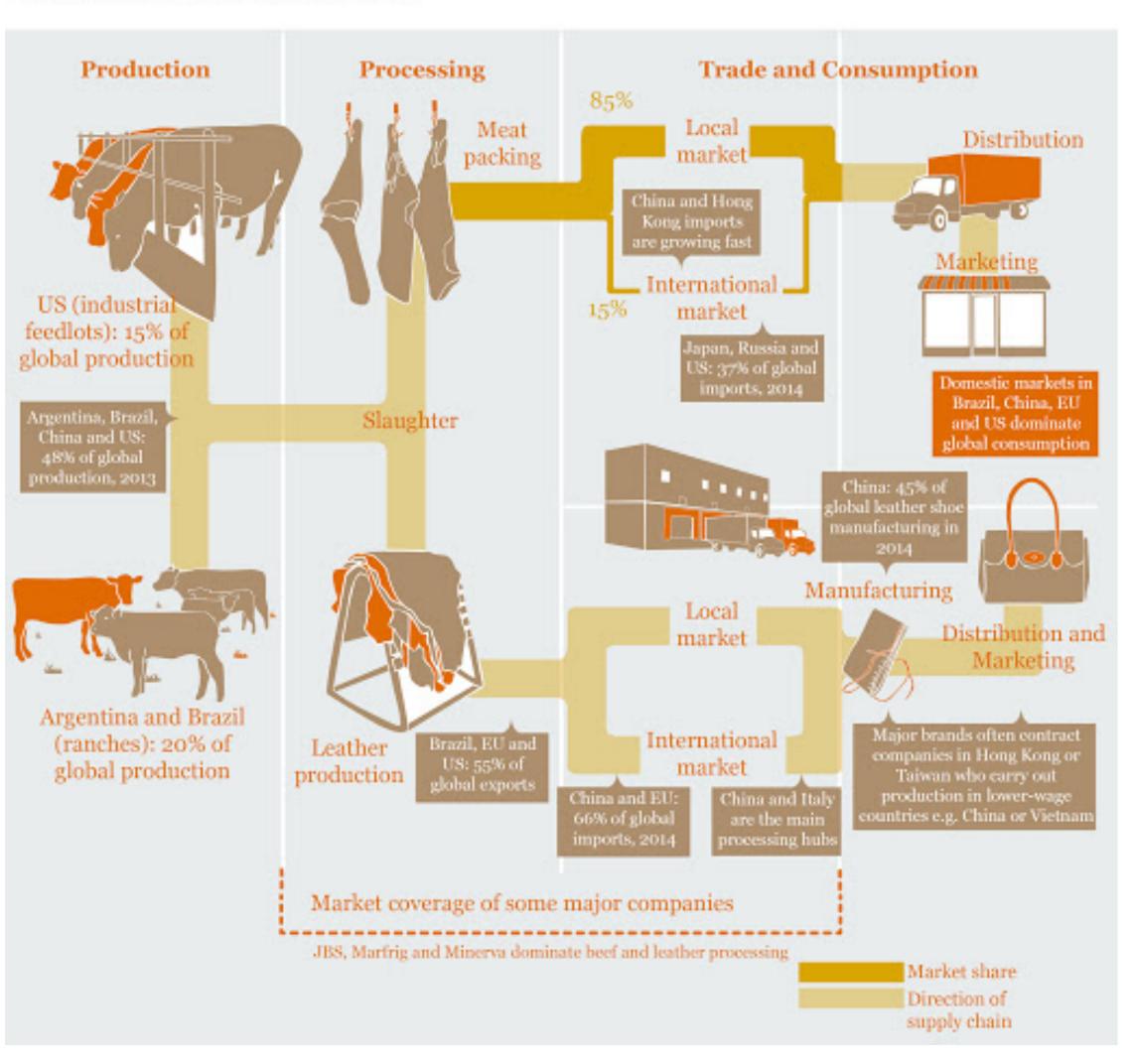
Coal Mining Industry Value Chain

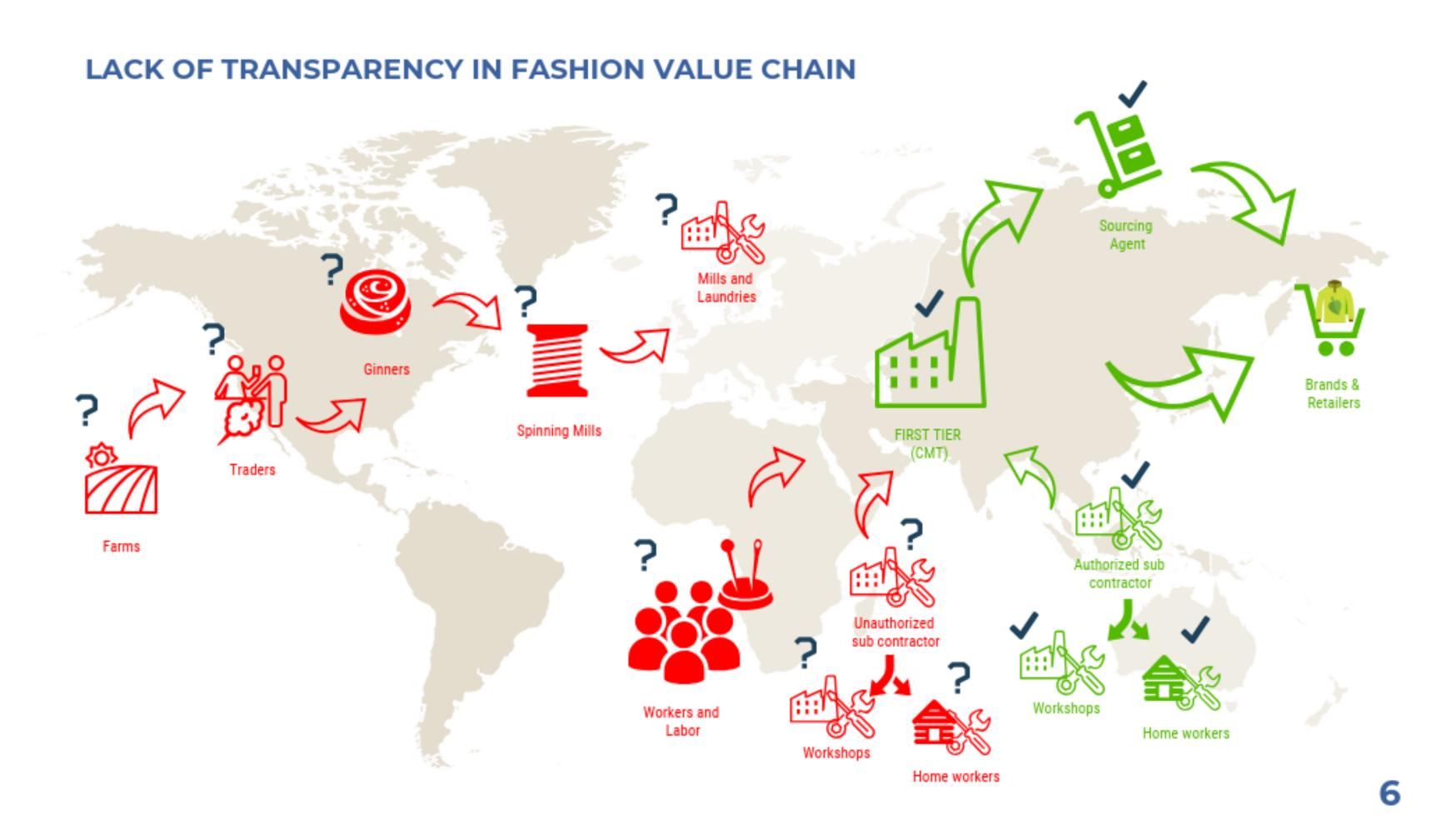


Market Realist [@]

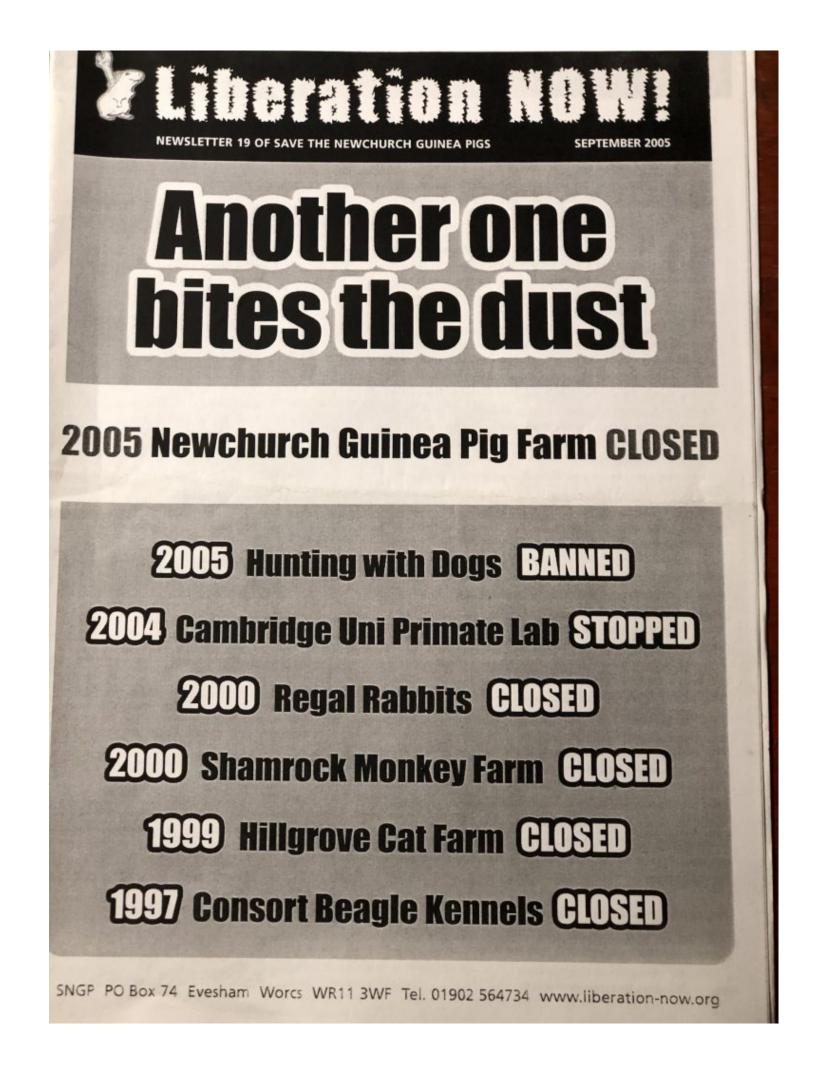
Source: Duke Center on Globalization, Governance & Competitiveness

Beef and leather supply chain





CASE STUDY: LABORATORY ANIMAL BREEDERS

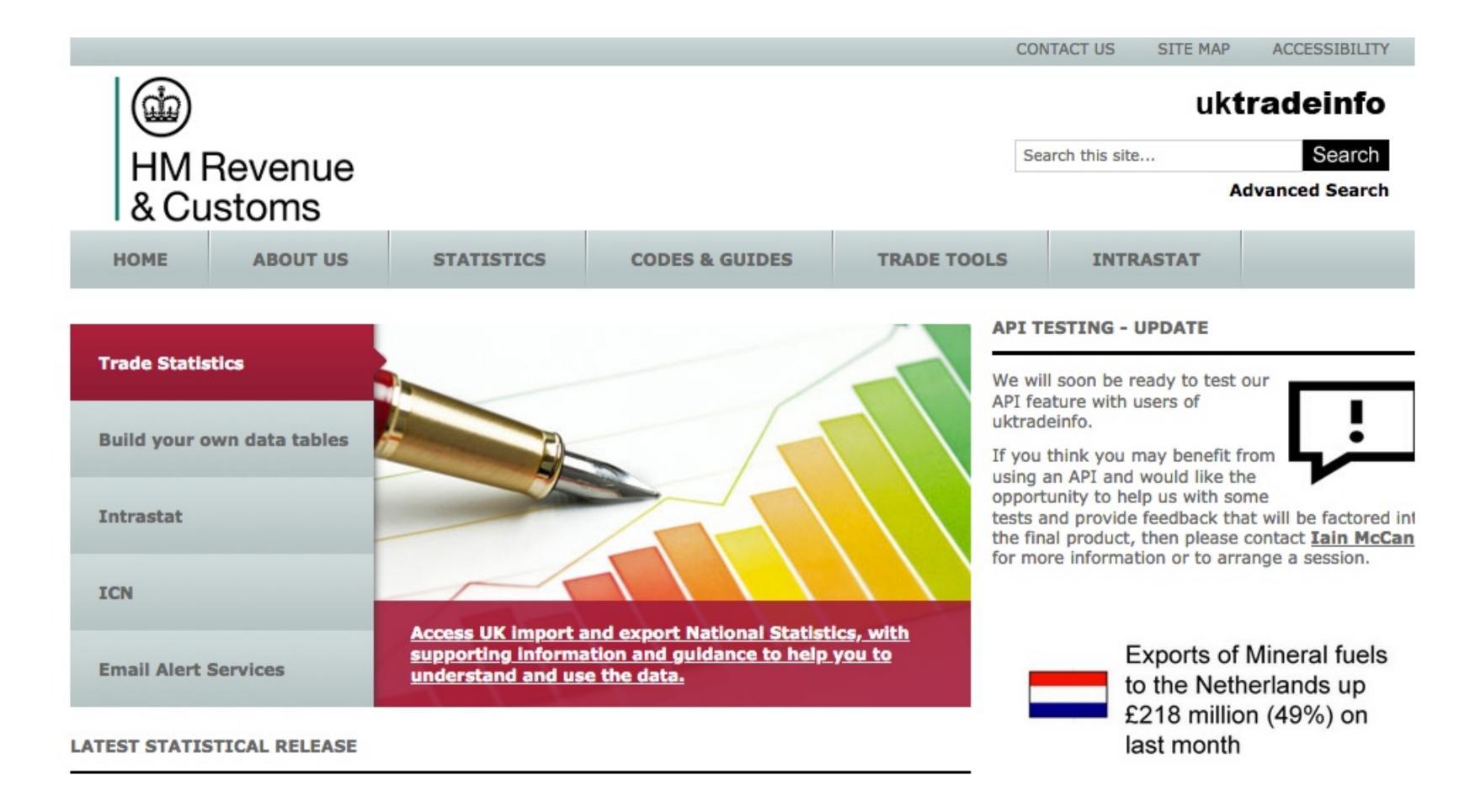


CASE STUDY: FUR INDUSTRY



IMPORT AND EXPORT SYSTEMS IN THE UK

https://www.uktradeinfo.com

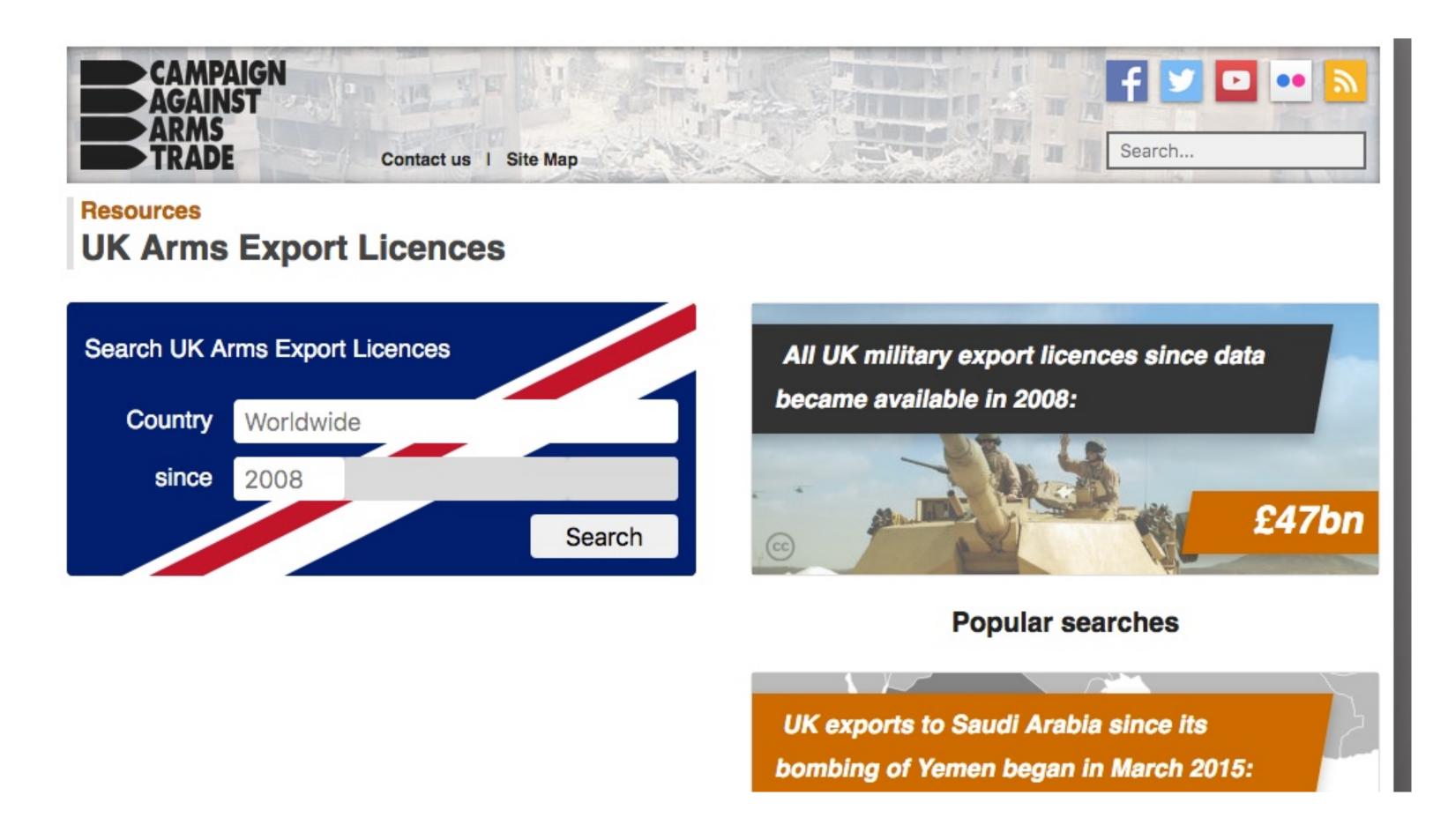


IMPORT AND EXPORT SYSTEMS IN THE UK

EU Imports: July 2020: Chapter Totals			Statistical Value (£1000)	
Chap	Goods Description	July 2020	Year to Date 2020	
1	Live animals	34,403	155,853	
2	Meat and edible meat offal	267,705	1,953,667	
3	Fish and crustaceans, molluscs and other aquatic invertebrates	47,045	392,246	
4	Dairy produce; birds' eggs; natural honey; edible products of animal origin, not elsewhere specified or included	255,390	1,652,516	
5	Products of animal origin not elsewhere specified or included	5,907	39,890	
6	Live trees and other plants; bulbs, roots and the like; cut flowers and ornamental foliage	83,825	642,786	
7	Edible vegetables and certain roots and tubers	164,431	1,599,702	
8	Edible fruit and nuts; peel of citrus fruits or melons	146,155	1,274,502	
9	Coffee, tea, mate and spices	50,970	319,732	
10	Cereals	38,138	290,683	
11	Products of the milling industry; malt; starches; inulin; wheat gluten	32,724	199,501	
12	Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medical plants; straw and fodder	23,408	231,099	
13	Lacs; gums, resins and other vegetable saps and extracts	8,510	56,822	
14	Vegetable plaiting materials; vegetable products not elsewhere specified or included	887	13,181	
15	Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal or vegetable waxes	102,468	613,081	
16	Preparations of meat, fish or crustaceans, molluscs or other aquatic invertebrates	200,348	1,298,073	
17	Sugars and sugar confectionery	56,711	354,287	
18	Cocoa and cocoa preparations	160,510	985,139	
19	Preparations of cereals, flour, starch or milk; pastrycooks' products	286,777	1,901,729	
20	Preparations of vegetables, fruit, nuts or other parts of plants	208,845	1,490,110	
21	Miscellaneous edible preparations	233,875	1,487,381	
22	Beverages, spirits and vinegar	445,611	2,439,735	
23	Residues and waste from the food industries; prepared animal fodder	125,436	872,655	
24	Tobacco and manufactured tobacco substitutes	61,108	307,547	
25	Salt; sulphur; earths and stone; plastering material, lime and cement	42,406	256,421	
26	Ores, slag and ash	31,403	319,581	
27	Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral waxes	350,443	2,697,994	

ARMS EXPORT LICENSES

https://caat.org.uk/data/exports-uk/



EU ARMS EXPORT LICENSES

https://caat.org.uk/data/exports-eu/

